

SPRING BONUS

FEBRUARY 1 — MARCH 31, 2021

See next page for Producer rebate information!



	REBATE AMOUNT	MINIMUM PURCHASE REQUIREMENT	
IMPLANTS			
Component [®] with Tylan [®]	10% on cumulative purchases	\$1,000 minimum purchase between these categories	
Encore [®]			
Compudose [®]			
VACCINES			
Vira Shield [®]	10% on cumulative purchases		\$1,000 minimum purchase between these categories
Scour Bos [®]			
Titanium [®]			
Nuplura [®] PH			
Master Guard [®]			
Fusogard [®]			
Bovine Ecolizer [®]			
Pinkeye Shield [®] XT4			
Lepto Shield [®]			
ReproSTAR [®]			
Somnu Shield [®]			
Bovine Pili Shield [®]			
INSECTICIDES — PREMISE			
Agita [®] 10 WG	5% on cumulative purchases	\$1,000 minimum purchase between these categories	
Neporex [®] 2 SG			
Elector [®] PSP			
INSECTICIDE POUR-ONS			
Clean-Up™ II Pour-On Insecticide* with IGR, CyLence [®] Pour-On Insecticide*, Permethrin [®] CDS Pour-On Insecticide (1 pt jug sizes do not qualify for this offer)	2%		on cumulative purchases of \$1,000 – \$2,999
	3%		on cumulative purchases of \$3,000 – \$4,999
	4%		on cumulative purchases of \$5,000+
CYDECTIN			
Cyductin ^{®*} (moxidectin) Injectable, Cyductin [®] (moxidectin) Pour-On (Cyductin Injectable and 2.5 L, 5 L and 10 L sizes of Cyductin Pour-On qualify for this offer) Purchases of Cyductin Pour-On 500 mL and 1 L count toward the \$5,000 or \$10,000 volume levels but these purchases are not eligible for rebates.	5%		on cumulative purchases of \$5,000 – \$9,999
	8%		on cumulative purchases of \$10,000+
ANTI-INFECTIVE			
Baytril [®] 100 (enrofloxacin)*	7%	\$2,500 cumulative minimum purchase	
	10%	\$10,000 cumulative minimum purchase	
Zelnate™*	7%	\$2,500 cumulative minimum purchase of Baytril 100	
	10%	\$10,000 cumulative minimum purchase of Baytril 100	
Micotil [®] (tilmicosin injection)	10%	\$1,000 minimum purchase	

For all products: The label contains complete use information, including cautions and warnings. Always read, understand and follow the label and use directions. Implants: Administer one dose.

Purchases are cumulative through program period February 1 — March 31, 2021. **Competitive bid and contract customers are excluded from this program.** Payments are calculated based on reported sales by Elanco. Products must be purchased from an authorized Elanco distributor: AHI/Patterson, MWI, Covetrus, Durvet, Midwest Vet Supply, Northwest Vet Supply, K&K Vet Supply, Western Stockman's, VSI, BVS. Bayer distributor: AHI/Patterson, MWI, Covetrus, Durvet, Midwest Vet Supply, Alliance Animal Care, CSR Company, BVS, Jeffers Inc, Leedstone, Inc, Univar, Valley Vet, and Clearview. Program participants will receive a rebate check for insecticide pour-ons, Cyductin, Baytril and Zelnate. Another check will be issued for implant, premise insecticides, Micotil and vaccine rebate payments for the spring 2021 program. Minimum payout amount \$20.00. Elanco reserves the right to vary the terms and conditions of this program or to cancel this program at any time upon notice through the website Elanco.com. This rebate can be combined with the Elanco BUGS rebate program.

*Payments will be calculated by Elanco-reported sales via EDI reporting on cumulative purchases and will be paid after completion of the program.

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Micotil (tilmicosin injection) Indication: Micotil is indicated for the treatment of bovine respiratory disease (BRD) associated with *Mannheimia haemolytica*, *Pasteurella multocida* and *Histophilus somni*, and for the control of respiratory disease in cattle at high risk of developing BRD associated with *Mannheimia haemolytica*.

Micotil Important Safety Information

Before using this product, it is important to read the entire product insert, including the boxed human warning. Caution: Federal (USA) law restricts this drug to use by or on the order of a licensed veterinarian. Not for human use. Injection of this drug in humans has been associated with fatalities. Keep out of reach of children. Do not use in automatically powered syringes. Always use proper drug handling procedures and exercise extreme caution to avoid accidental self-injection. In case of human injection, consult a physician immediately and apply ice or cold pack to injection site while avoiding direct contact with the skin. Avoid contact with eyes. For use in cattle or sheep only. Inject subcutaneously. Do not use in female dairy cattle 20 months of age or older. Micotil has a pre-slaughter withdrawal time of 42 days.



300 mg tilmicosin, USP as tilmicosin phosphate per mL

For Use in Cattle and Sheep Only

Solo Para Uso en Bovinos y Ovinos

Do Not Use in Automatically Powered Syringes.

No Administrar con Jeringas Accionadas Automáticamente.

Approved by FDA under NADA # 140-929

Caution: Federal (USA) law restricts this drug to use by or on the order of a licensed veterinarian.

Description: Micotil is a solution of the antibiotic tilmicosin. Each mL contains 300 mg of tilmicosin, USP as tilmicosin phosphate in 25% propylene glycol, phosphoric acid as needed to adjust pH and water for injection, Q.S. Tilmicosin, USP is produced semi-synthetically and is in the macrolide class of antibiotics.

Indications: Micotil is indicated for the treatment of bovine respiratory disease (BRD) associated with *Mannheimia haemolytica*, *Pasteurella multocida* and *Histophilus somni* and for the treatment of ovine respiratory disease (ORD) associated with *Mannheimia haemolytica*. Micotil is indicated for the control of respiratory disease in cattle at high risk of developing BRD associated with *Mannheimia haemolytica*.

Dosage and Administration: Inject Subcutaneously in Cattle and Sheep Only.

In cattle, administer a single subcutaneous dose of 10 to 20 mg/kg of body weight (1 to 2 mL/30 kg or 1.5 to 3 mL per 100 lbs). **In sheep** greater than 15 kg, administer a single subcutaneous dose of 10 mg/kg of body weight (1 mL/30 kg or 1.5 mL per 100 lbs). Do not inject more than 10 mL per injection site.

If no improvement is noted within 48-hours, the diagnosis should be reevaluated.

For cattle and sheep, injection under the skin in the neck is suggested.

If not accessible, inject under the skin behind the shoulders and over the ribs.

Note: Swelling at the subcutaneous site of injection may be observed.

Contraindications: Do not use in automatically powered syringes. Do not administer intravenously to cattle or sheep. Do not use in lambs less than 15 kg body weight. Intravenous injection in cattle or sheep will be fatal. Do not administer to animals other than cattle or sheep. Injection of this antibiotic has been shown to be fatal in swine and non-human primates, and it may be fatal in horses and goats.

Warnings:

Human Warnings: Not for human use. Injection of this drug in humans has been associated with fatalities. Keep out of reach of children. Do not use in automatically powered syringes. Exercise extreme caution to avoid accidental self-injection.

In case of human injection, consult a physician immediately and apply ice or cold pack to injection site while avoiding direct contact with the skin. Emergency medical telephone numbers are 1-800-722-0987 or 1-800-428-4441. Avoid contact with eyes.

Note To The Physician: The cardiovascular system is the target of toxicity and should be monitored closely. Cardiovascular toxicity may be due to calcium channel blockade. In dogs, administration of intravenous calcium offset Micotil-induced tachycardia and negative inotropy (decreased contractility). Dobutamine partially offset the negative inotropic effects induced by Micotil in dogs. β -adrenergic antagonists, such as propranolol, exacerbated the negative inotropy of Micotil in dogs. Epinephrine potentiated lethality of Micotil in pigs. This antibiotic persists in tissues for several days.

Advertencias Para El Ser Humano: Este producto no es para uso humano. La inyección de este medicamento al ser humano se ha asociado con muertes. Mantenga fuera del alcance de los niños. No use en jeringas operadas automáticamente. Proceda con extrema cautela para evitar la autoinyección accidental. En caso de inyección a un ser humano, consulte a un médico inmediatamente y aplique hielo o una bolsa de hielo sobre el sitio de la inyección, evitando el contacto directo con la piel. Los números de teléfono para emergencias médicas son 1-800-722-0987 ó 1-800-428-4441. Evite el contacto con los ojos.

Nota Para El Médico: El sistema cardiovascular es el blanco de la toxicidad y debe vigilarse estrechamente. La toxicidad cardiovascular puede deberse al bloqueo de los canales de calcio. En los perros, la administración intravenosa de calcio compensa la taquicardia y los efectos inotrópicos negativos (reducción de la contractilidad) inducidos por Micotil. La dobutamina compensa parcialmente los efectos inotrópicos negativos inducidos por Micotil en perros. Los antagonistas β -adrenérgicos, como propranolol, exacerbaron el inotropismo negativo de Micotil en los perros. La epinefrina potenció la letalidad de Micotil en cerdos. Este antibiótico persiste en los tejidos por varios días.

Residue Warnings: Animals intended for human consumption must not be slaughtered within 42 days of the last treatment. Not for use in lactating dairy cattle 20 months of age or older. Use of tilmicosin in this class of cattle may cause milk residues. Not for use in lactating ewes producing milk for human consumption.

For Subcutaneous Use in Cattle and Sheep Only.

Do Not Use in Automatically Powered Syringes.

Solo Para Uso Subcutáneo en Bovinos y Ovinos.

No Administrar con Jeringas Accionadas Automáticamente.

Precautions: Read accompanying literature fully before use. Intramuscular injection will cause a local reaction which may result in trim loss of edible tissue at slaughter. The effects of tilmicosin on bovine and ovine reproductive performance, pregnancy and lactation have not been determined.

Adverse Reactions: The following adverse reactions have been reported post-approval:

In cattle: injection site swelling and inflammation, lameness, collapse, anaphylaxis/anaphylactoid reactions, decreased food and water consumption, and death.

In sheep: dyspnea and death.

For additional information about reporting adverse drug experiences for animal drugs,

contact FDA at 1-888-FDA-VETS or <http://www.fda.gov/reportanimalae>

Clinical Pharmacology: A single subcutaneous injection of Micotil at 10 mg/kg of body weight dose in cattle resulted in peak tilmicosin levels within one hour and detectable levels (0.07 μ g/mL) in serum beyond 3 days. However, lung concentrations of tilmicosin remained above the tilmicosin MIC 95% of 3.12 μ g/mL for *Mannheimia haemolytica* for at least 3 days following the single injection. Serum tilmicosin levels are a poor indicator of total body tilmicosin. The lung/serum tilmicosin ratio in favor of lung tissue appeared to equilibrate by 3 days post-injection at approximately 60. In a study with radioactive tilmicosin, 24% and 68%

of the dose was recovered from urine and feces respectively over 21 days. After a single subcutaneous injection of Micotil at 10 mg/kg of body weight, tilmicosin concentrations in excess of 4 μ g/mL were maintained in the alveolar macrophages and neutrophils of most cattle for at least 10 days. The clinical relevance of these findings has not been determined.

Microbiology: Tilmicosin has an *in vitro* antibacterial spectrum that is predominantly Gram-positive with activity against certain Gram-negative microorganisms. *In vitro* activity against several *Mycoplasma* species has also been observed.

Effectiveness: In a multi-location field study, 1508 calves with naturally occurring BRD were treated with Micotil. Responses to treatment were compared to saline-treated controls.

A cure was defined as a calf with normal attitude and activity, normal respiration, and a rectal temperature of <104°F on Day 13. The cure rate was significantly higher (P=0.004) in Micotil-treated calves (63.1%) compared to saline-treated calves (29.2%). During the treatment phase of the study, there were 10 BRD-related deaths in the Micotil-treated calves compared to 47 in the saline-treated calves.

Animal Safety: A safety study was conducted in feeder calves receiving subcutaneous doses of 20, 30, 40, or 60 mg/kg of body weight, injected 3 times at 72-hour intervals. Death was not seen in any of the treatment groups. Injection site swelling and mild hemorrhage at the injection site were seen in animals in all dosage groups. Lesions were described as being generally more severe and occurred at higher frequency rates in the animals treated with higher doses of tilmicosin. Lameness associated with the injection site was noted in two of twenty-four animals (one animal in the 30 mg/kg body weight treatment group and one animal in the 60 mg/kg treatment group). No other drug related lesions were observed macroscopically or microscopically. Decreases in food and water consumption were noted in all treatment groups compared to the control group.

A separate safety study conducted in feeder calves, subcutaneous doses of 10, 30, or 50 mg/kg of body weight, injected 3 times at 72-hour intervals did not cause any deaths. Edema at the site of injection was noted. The only lesion observed at necropsy was minimal myocardial necrosis in some animals dosed at 50 mg/kg.

In an additional safety study, subcutaneous doses of 150 mg/kg body weight injected at 72-hour intervals resulted in death of two of the four treated animals. Edema was marked at the site of injection. Minimal myocardial necrosis was the only lesion observed at necropsy. Deaths of cattle have been observed with a single intravenous dose of 5 mg/kg of body weight.

In sheep, single subcutaneous injections of 10 mg/kg body weight dose did not cause any deaths and no adverse effects of tilmicosin were observed on blood pressure, heart rate, or respiratory rate.

Toxicology: The heart is the target of toxicity in laboratory and domestic animals given Micotil by oral or parenteral routes. The primary cardiac effects are increased heart rate (tachycardia) and decreased contractility (negative inotropy). Cardiovascular toxicity may be due to calcium channel blockade.

Upon subcutaneous injection, the acute median lethal dose of tilmicosin in mice is 97 mg/kg, and in rats is 185 mg/kg of body weight. Given orally, the median lethal dose is 800 mg/kg and 2250 mg/kg body weight in fasted and nonfasted rats, respectively. No compound-related lesions were found at necropsy.

In dogs, intravenous calcium offset Micotil-induced tachycardia and negative inotropy, restoring arterial pulse pressure. Dobutamine partially offset the negative inotropic effects induced by Micotil in dogs. β -adrenergic antagonists, such as propranolol, exacerbated the negative inotropy of Micotil in dogs.

In monkeys, a single intramuscular dose of 10 mg/kg body weight caused no signs of toxicity.

A single dose of 20 mg/kg body weight caused vomiting and 30 mg/kg body weight caused the death of the only monkey tested.

In swine, intramuscular injection of 10 mg/kg body weight caused increased respiration, emesis, and a convulsion, 20 mg/kg body weight resulted in mortality in 3 of 4 pigs, and 30 mg/kg body weight caused the death of all 4 pigs tested. Injection of 4.5 and 5.6 mg/kg body weight intravenously followed by epinephrine, 1 mL (1:1000) intravenously 2 to 6 times, resulted in death of all pigs injected. Pigs given 4.5 mg/kg and 5.6 mg/kg body weight intravenously with no epinephrine all survived. These results suggest intravenous epinephrine may be contraindicated.

Results of genetic toxicology studies were all negative. Results of teratology and reproduction studies in rats were negative. The no effect level in dogs after daily oral doses for up to one year is 4 mg/kg of body weight.

Storage Conditions: Store at or below 86°F (30°C). Protect from direct sunlight.

Conservar a 86°F (30°C). Proteger de la luz solar directa.

To report adverse effects, access medical information, or obtain additional product information, call 1-800-428-4441.

How Supplied: Micotil is supplied in 250 mL multi-dose amber glass bottles.

Manufactured for: **Elanco US, Inc.**

Greenfield, IN 46140, USA

Revised: March 2020

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PRODUCER REBATES

Additional information and mail-in rebate forms can be located at ElancoLivestock.com.

	REBATE AMOUNT	MINIMUM PURCHASE REQUIREMENT
ANTI-INFECTIVE: FEBRUARY 1, 2021 - MARCH 31, 2021		
Baytril® 100 (enrofloxacin)	5%	\$1,500 cumulative minimum purchase
	8%	\$5,000 cumulative minimum purchase
Zelnate™	5%	\$1,500 cumulative minimum purchase of Baytril 100
	8%	\$5,000 cumulative minimum purchase of Baytril 100
INSECTICIDES- EAR TAGS: FEBRUARY 1, 2021 - JUNE 30, 2021		
Corathon®, Patriot™ Insecticide Cattle Ear Tag, CyLence Ultra® Insecticide Cattle Ear Tag	5¢	Mail-in reported rebates: 240 tags (one case) up to 4,999 tags Supplier-reported rebates: at least 1,200 tags (five cases) up to 4,999 tags
	7¢	Mail-in reported rebates: 5,000-10,000 tags Supplier-reported rebates: 5,000-10,000 tags
INSECTICIDES- POUR-ON: FEBRUARY 1, 2021 – APRIL 30, 2021		
Clean-Up™ II Pour-On Insecticide with IGR, CyLence® Pour-On Insecticide, Permethrin® CDS Pour-On Insecticide (1 pt jug sizes do not qualify for this offer)	3%	Mail-in reported rebates: \$750 cumulative minimum purchase Supplier-reported rebates: \$750 cumulative minimum purchase
CYDECTIN: FEBRUARY 1, 2021 – MAY 31, 2021		
Cydectin® (moxidectin) Pour-On	\$5/Liter	Mail-in or digital online: 5 liter minimum purchase Supplier-reported rebates: 10 liter minimum purchase
Cydectin® (moxidectin) Injectable	\$12/Bottle	Mail-in or digital online: 2 bottle minimum purchase Supplier-reported rebates: 4 bottle minimum purchase

For all products: The label contains complete use information, including cautions and warnings. Always read, understand and follow the label and use directions.

Anti-Infective Rebate: Competitive bid and contract customers are excluded from this program. Mail-in claims: Minimum purchase of \$1,500 of Baytril 100. Mail-in rebate claim form and invoice(s) must be POSTMARKED NO LATER THAN April 30, 2021. Payments will be calculated by mail-in claim form submission and paper check payments will be paid after completion of the program ~May 2021. Minimum rebate check amount for mail-in rebates is \$75.00. Supplier-reported claims: If you purchase a minimum of \$1,500 of Baytril 100 through an EDI-reporting distributor AND do not send in a mail-in rebate claim, you will automatically receive a rebate check in the mail. Payments will be calculated based on EDI-reported sales by Elanco. EDI-reported rebates will be paid ~May 2021. Minimum rebate check amount for EDI-reported rebates is \$75.00.

Cydectin Rebate: Competitive bid and contract customers are excluded from this program. Minimum purchase of 5 liters of Cydectin Pour-On and/or two bottles of Cydectin Injectable through a mail-in claim form or digital online form submission. Mail-in claim form will be available online at ElancoLivestock.com or through sales personnel. Minimum rebate check amount is \$24.00. Mail-in claim paper check payments will be paid within eight weeks of receiving. Mobile rebate requests will be paid via digital paper checks within six weeks of receiving and electronic checks (iRCheck) will be paid within two weeks. Supplier-reported claims: If you purchase through an EDI-reporting distributor AND do not send in a rebate claim via mail-in or digital, you will automatically receive a rebate check in the mail if you purchase a minimum of 10+ liters of Cydectin Pour-On and/or four plus bottles of Cydectin Injectable. Payments will be calculated based on EDI reported sales by Elanco. EDI reported minimum rebate amount is \$48.00. EDI-reported rebates will be paid by ~August 2021.

Insecticide Ear Tags Rebate: Mail-in claims: Minimum purchase of one case (240 tags). Minimum check amount for mail-in rebates is \$12.00. Mail-in rebate claim form and invoice(s) must be POSTMARKED NO LATER THAN July 31, 2021. Payments will be calculated by mail-in claim form submission and paper check payments will be paid after completion of the program ~ September 2021. Supplier-reported claims: Minimum purchase of five cases (1,200 tags). Minimum check amount for supplier-reported rebates is \$60.00. Payments will be calculated by Elanco-reported sales via EDI reporting on cumulative purchases and will be paid after completion of the program ~ July 2021.

Insecticide Pour-On Rebate: Insecticide pour-on competitive bid customers are excluded from this program. Purchases are cumulative through program period February 1 – April 30, 2021. Payments are calculated based on reported sales by Elanco. Mail-in rebate submissions are due May 31, 2021. Rebates earned through EDI reported claims will be paid in June 2021. Rebates earned through mail-in submission claims will be paid ~July 2021. Minimum payout check for EDI and mail-in submissions is \$22.50.

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